



State Bank & Trust Company

Waverly • Dike • New Hartford • Janesville

January 17, 2011

Dear Valued Customer,

As of January 2011, State Bank & Trust Company's merger with Security State Bank (New Hampton, IA) was successfully completed. Both financial institutions share proud histories of providing the best for our customers. Together, we will combine our strengths to provide YOU with leading financial products and great service.

As the President & CEO of State Bank & Trust Company, I want to assure all SBT customers that we remain a strong and stable financial institution - factors essential to keeping your community strong and growing. As an added bonus, we will continue to operate as a local, community bank with decisions being made here in our community where we understand the needs of our customers.

Over the next few months, State Bank & Trust Company and Security State Bank will work together to enhance our service. You will see the tangible benefits of being a customer, including:

- **Both bank customers will be able to use each other's ATMs without paying additional fees** (See the enclosed information regarding ATM locations)
- **Investment Center and Trust Department services will be available to customers at both financial institutions**
- **Our combined efforts will strengthen our position as being a leader in banking across Northeast Iowa**
- **Decisions will continue to be made locally where we understand your needs**

This is an exciting time for both banks and for you, our valued customers. I'd like to thank you for your support and continued business. I look forward to providing you with the strength, security, stability and excellent service that you've come to expect from us for years to come.

Feel free to stop by and visit with me during one of our "Meet & Greet" sessions below:

- Dike - Thursday, February 3rd, 10:00a - 12:00p
- Main Bank, Waverly - Tuesday, February 8th, 10:00a - 12:00p
- South 218, Waverly - Tuesday, February 8th, 1:00p - 4:00p
- Janesville - Tuesday, February 15th, 1:00p - 3:00p
- New Hartford - Thursday, February 17th, 10:00a - 12:00p

Sincerely,

John P. Rigler
President & CEO
State Bank & Trust Company
Security State Bank

Enclosed: *ATM Locations, FAQs*



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We've tried to anticipate questions you may have about State Bank & Trust Company's recent acquisition and how it will affect you. Please take the time to read through the following information and keep it for future reference. If you have additional questions, please feel free to visit any location or call us at 888.367.5500.

FAQs

Q: Why was SBT sold?

A: SBT has been a family owned bank for quite some time, but there was no management succession within the family. Since Fred Hagemann, former President & CEO, wanted to pursue retirement, this was the best option. As a result, we're very excited about the transition and are looking forward to working together with Security State Bank to provide the very best in banking products and services.

Q: Who is Security State Bank?

A: Security State Bank is owned by Rigler Investment Company which purchased State Bank & Trust Company. Security State Bank is a \$175 million dollar bank with locations in New Hampton, Charles City, Calmar & Ossian. SSB has been owned and managed by Righlers as a local, community bank since 1937.

Q: Who is the new President of SBT? Can I meet him?

A: John Rigler has taken over as the new President & CEO of State Bank & Trust Company. Since he is new to the SBT market areas, he's very interested in getting to know the customers and community members. He plans on holding a "Meet & Greet" session at each SBT branch in the coming weeks. Check out when he'll be at your branch in the letter enclosed, or feel free to stop into the Main Bank where his Waverly office resides – he would like to meet you!

Q: What's happening to the SBT employees I've always known? Are there any new faces I'll see?

A: We're here to stay! Security State Bank needs a great staff to run the SBT operations which is what we already have. Along with the same friendly employees you've come to know, John Rigler, President & CEO, and Don Schroeder, Vice President & Cashier, will be some new employees you'll notice.

Q: How does this change affect me? How does it affect my accounts, loans, or other products/services I have with State Bank & Trust Company?

A: We remain focused on providing you, our customers, with leading financial products and services. Since SBT and SSB are currently running as separate financial institutions, you should notice very little change, if any at all. This should be a pretty seamless transition for both staff and customers.

Q: I've noticed a new image for SBT...why?

A: Since the two banks are joining forces, we thought it would be best to have similar branding strategies. You'll notice the SBT logo starting to change over the next few months.

Q: Since SBT and SSB are joining forces, can I use branch locations and ATMs at either bank?

A: Both bank customers will be able to use each other's ATMs, as well as other Privileged Status ATMs, without paying additional fees, but you cannot make deposits or other transactions (ie: loan payments, etc.) at branches other than the bank you currently use. In the future, we plan to have this available.



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ATM LOCATIONS

- **Main Bank Drive-Thru**
124 1st Street SE, Waverly
- **Dike Office**
561 Main Street, Dike
- **Wartburg College**
100 Wartburg Blvd., Waverly
- **Security State Bank**
102 W Main Street, Calmar
- **Security State Bank Drive-Thru**
25 N Chestnut Ave, New Hampton
- **Casey's General Store**
200 W Main Street, Ossian
- **South 218 Drive-Thru**
1503 4th Street SW, Waverly
- **New Hartford Office**
716 Main Street, New Hartford
- **Hy-Vee, Village Square**
1311 4th Street SW, Waverly
- **Wal-Mart Supercenter**
700 29th Ave. SW, Waverly
- **Security State Bank Drive-Thru**
610 Gilbert Street, Charles City



Customers will not be charged a surcharge fee at any of the above listed ATM locations. Privileged Status is an extra benefit of having your card with us. You will not be charged for ATM use when you use any ATM machine displaying the Privileged Status Logo (above) across the nation.

Check out our website to find a list of hundreds of ATM locations with Priveleged Status!